



## PARTNERING WITH GOVERNMENTS TO DELIVER DEVELOPMENTAL INFRASTRUCTURE

Standard Bank partnered with governments across Africa to deliver a number of major infrastructure deals during 2016.



### Ghana

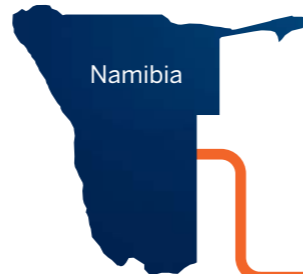
In Ghana, we were a joint transaction arranger of a new five-year domestic bond that raised

**US\$193 million,**

to finance government programmes in the 2016 budget.



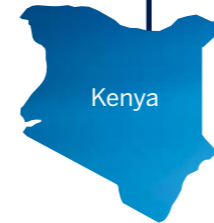
Ghana



Namibia



South Africa



Kenya



Tanzania



Zambia



### Kenya

In Kenya, we and two other global banks issued the National Treasury with a

**US\$600 million**

syndicated loan to fund infrastructure development projects, and we partnered with General Electric East Africa to finance the procurement of digitised medical equipment to be distributed in public hospitals across the country.



### Tanzania

In Tanzania, we finalised a **US\$95 million** equivalent upsizing of the syndicated term loan facilities for Helios Towers Tanzania, to finance the **next phase of expansion of its network of telecommunications** towers across Tanzania.



### South Africa

In South Africa, we financed **renewable energy projects** that are producing more than 40% of the 1 760 MW produced by independent power producers, under the Renewable Energy Independent Power Producers Programme (REIPPP). The bank also co-financed 75% of Solar Capital's **R5 billion** De Aar solar farm project.



**In the transport sector,** we and two other SA banks committed to provide **R3 billion** each to Transnet for the procurement of locomotives.



**And in the IT sector,** we partnered with Vumatel to finance delivery of broadband internet services, in one of the largest ever debt capital raising-based deals of its kind in the fibre-to-household industry. Vumatel plans to invest **R3 billion** in the project over two years.



### Zambia

And in Zambia, we approved a

**US\$75 million**

facility to fund medium-term facilities in sectors, including SMEs, energy, agriculture, infrastructure development and other projects to boost growth. We also, in partnership with another institution, extended a \$163 million loan to Zesco Ltd, to connect Zambia's north-western province to the national grid.



### Namibia

In Namibia, we provided a

**N\$170 million**

term loan facility for HopSol Power Generation, making us the first commercial bank to finance a solar power generation project in the country.

